



Annex
Approved by
Decision 274A issued by the
RA Public Services Regulation Commission
as of 1 June, 2011

“Viva Armenia” CJSC Report on the Main Economic and Technical Indicators of Mobile Services for Q2, 2026

	Main technical and economic indicators	Measurement units	
1	Operating revenues, including:	thousand AMD	
1.1	Revenues from mobile communication and associated activity	thousand AMD	15,659,214
1.1.1	Revenues from voice services	thousand AMD	2,635,817
1.1.2	Revenue from VAS (excluding revenue from data transfer), including:	thousand AMD	1,215,393
	SMS and MMS	thousand AMD	991,420
	Other	thousand AMD	223,973
1.1.3	Data transfer services, including:	thousand AMD	8,388,175
	Broadband Internet access services (other than by phone) (through USB modems)	thousand AMD	148,933
	Mobile communication network services (through handsets)	thousand AMD	8,239,242
	Other	thousand AMD	
1.1.4	Revenue from SMS and MMS	thousand AMD	189,339
1.1.5	International roaming revenue (own subscribers)	thousand AMD	219,070
1.1.6	International roaming revenue (guest subscribers)	thousand AMD	314,295
1.1.7	Revenue from interconnection including:	thousand AMD	891,151
	Voice services	thousand AMD	866,206
	SMS and MMS	thousand AMD	24,945
1.1.8	Revenues from line rental services	thousand AMD	-
1.1.9	Sales of handsets and accessories	thousand AMD	252,787
1.1.10	Other revenues	thousand AMD	1,553,185
2	Operating Expenses (OPEX), including:	thousand AMD	7,171,434
2.1	Interconnection expenses	thousand AMD	857,858
2.2	Line rental expenses	thousand AMD	71,658
2.3	Advertising and Marketing expenses	thousand AMD	128,007
2.4	Dealer commissions	thousand AMD	724,677
2.5	Payroll expenses	thousand AMD	2,751,157
2.6	Mobile network exploitation and maintenance expenses	thousand AMD	488,303
2.7	Other OPEX	thousand AMD	2,149,775
3	Operating Income Before Depreciation Amortization (OIBDA)	thousand AMD	8,487,779
4	Depreciation of fixed assets and amortization of intangible assets	thousand AMD	3,454,999



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5	Other operating income	thousand AMD	
6	Non-operating income	thousand AMD	(694,691)
6.1	Financial income	thousand AMD	760,873
6.2	Financial expenses	thousand AMD	(1,610,873)
6.3	Gain/loss from exchange rate differences	thousand AMD	147,262
6.4	Other Non-Operating revenues/expenses	thousand AMD	8,047
7	Profit before taxation	thousand AMD	4,338,089
8	CAPEX	thousand AMD	976,688
9	Mobile connection indicators		
9.1	Number of active subscribers (at the end of the reporting period)		2,396,633
9.1.1	Prepaid subscribers	subs	2,100,189
9.1.2	Postpaid subscribers	subs	296,444
9.1.3	Broadband Internet subscribers (other than by phone)	subs	80,457
9.1.4	Subscribers using data services (by phone)	subs	1,916,522
9.2	Average revenue per active user (ARPU-3M)	AMD	1,947
9.2.1	Prepaid subscribers	AMD	1,559
9.2.2	Postpaid subscribers	AMD	3,315
9.2.3	Broadband Internet subscribers (other than by phone)	AMD	629
9.2.4	Subscribers using other data services	AMD	81,000
9.3	Average traffic per user (including interconnection and incoming roaming) (MoU, Mb OU)	minutes	610
9.3.1	Prepaid subscribers	minutes	611
9.3.2	Postpaid subscribers	minutes	606
9.3.3	Broadband Internet subscribers (other than by phone)	Mb	5,082
9.3.4	Subscribers using other data services	Mb	-
9.4	Unit price (including interconnection and incoming roaming) (APPM, APP Mb)	AMD	0.83
9.4.1	Prepaid subscribers	AMD	0.58
9.4.2	Postpaid subscribers	AMD	0.94
9.4.3	Broadband Internet subscribers (other than by phone)	AMD	0.12
9.4.4	Subscribers using other data services	AMD	-
9.5	New Activations		164,365
9.5.1	Prepaid subscribers	subs	149,804
9.5.2	Postpaid subscribers	subs	14,561
9.5.3	Broadband Internet subscribers (other than by phone)	subs	5,412



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9.5.4	Subscribers using other data services	subs	-
9.6	Churn		114,741
9.6.1	Prepaid subscribers	subs	102,765
9.6.2	Postpaid subscribers	subs	11,976
9.6.3	Broadband Internet subscribers (other than by phone)	subs	1,730
9.6.4	Subscribers using other data services	subs	-